

Enhance customer satisfaction

Upgrade from Jabra Pro 9400 to Jabra Engage Series wireless headsets





Customer calls are changing

Calls are becoming longer, more complex and more important to the customer experience. So call quality is more important than ever. Yet workers taking customer calls face noisy office environments, challenging the delivery of customer satisfaction.

Enhance customer satisfaction

Up to 90% of organizations perceive customer satisfaction as a competitive differentiator.¹

Jabra Engage wireless headsets are specifically engineered for people who talk to customers throughout the day.

Offering superior call quality, office mobility and features to drive productivity, Engage innovations enable users to power customer satisfaction.

While **80%** of organizations claim to deliver excellent customer satisfaction, only **8%** really achieve it.²

Nearly **60%** view investments into live agent telephony as a priority³





Nearly **54%** say lacking the right information during calls negatively affects their ability to deliver customer satisfaction⁴

 $^{^{\}rm 1}$ Global Contact Centre Benchmarking, Dimension Data 2016.

² Frost & Sullivan, white paper, 2015 ³ CCW Market Study, Nov 2018 ⁴ Jabra Call Centric Study, 2017 ⁵ Jabra Engage 75/65 Stereo and mono versions.

⁶ Jabra Engage 75 connects to up to 5 devices (desk phone, softphone, analog phone, and 2 Bluetooth devices); Jabra Engage 65 connects to up to 2 devices (desk phone and softphone)



Jabra Engage gives you more

Jabra Pro 9400 users already know the benefits of going wireless. Jabra Engage headsets feature the latest wireless technology, ushering in a new class of performance. All for a similar price.

Highlights at-a-glance

More amazing sound for customer satisfaction

- Advanced noise-cancelling microphone filters out background office noise
- Enhanced speakers
- Meets Skype for Business Open Office requirements⁵

More freedom to solve customer challenges

- Enables users to talk up to 150 meters/490 feet from their desk⁵
- Up to 13 hours' talk time⁵

More productivity and customer focus

- Features a "do-not-disturb" busylight
- Able to switch seamlessly between up to 5 devices⁶
- Highly secure wireless calls

The engineering work behind Jabra Engage:



115,440 hours of R&D time

40 engineers involved





4 new patents registered

Meet Jabra Engage wireless headsets Taking conversations to the next level

In creating Jabra Engage, we engineered wireless functionality to the next level – incorporating new, exclusive technologies to further enhance the call experience for both user and customer.





Jabra Engage wireless headsets give you more...

More amazing sound to improve customer satisfaction



Better sounding calls

The Engage microphone filters out sound from people nearby, making sure that your customer's focus is on the person speaking to them, not background noise. New advanced algorithms ensure all incoming calls to a user-defined sound level that is constant throughout the day. Jabra Engage also has Skype for Business Open Office certification.²



More talk time

With up to 13 hours talk time, compared to up to 10 hours with the Pro 9400, employees are always available for customer calls.



Better usability

Based on user feedback, we have designed separate buttons to control volume up, volume down, answer/ end, and mute functions on the headset.



Better functionality

We have engineered a completely new, modern base with a smaller footprint than the Jabra Pro 9400. The Engage 75 base features a touch screen interface, while the Engage 65 has simple buttons (similar to the Pro 9450).



Better security

Jabra Engage has security features going beyond DECT security Step C providing enhanced protection against eavesdropping.³

More freedom to solve customer challenges



More wireless users

Jabra Engage compress data more efficiently using the DECT wireless frequency. Audio signals are transported in the exact size needed, instead of a uniform size (and at a faster bit rate). This enables up to 3x more users to work wirelessly in the same office.¹



Better charging

A micro-USB charger in the base makes it easier to dock the headset correctly in one simple action and ensure it is charging. With the fast charge feature, you can power the headset to 40% in just 30 minutes. If the battery gets critically low during a call, Jabra Engage can also be charged using a standard wall charger while you are still on the call or used as a corded headset.



Easy hot-desking (pairing a new primary device to the same base). With Engage 75 models, simply pair the headset to the base via DECT and press 'Accept' on the base screen. Engage 65 models enable hot-desking using a similar process to the Jabra Pro 9400.



Better mixed deployments

Jabra Engage headsets work alongside Jabra Pro 9400 and other wireless headsets, making mixed deployments easy.¹ When replacing legacy wireless headsets, be aware that the wireless range settings should be aligned.⁴



Easier home working

Users who leave their base unit at the office can now work from home by connecting the headset to their PC with a USB cable.

More productivity and focus on the customer



Better productivity

Jabra Engage features a first-in-category busylight that acts as a do-not-disturb sign – helping to prevent colleague interruptions. There's now no need to buy an external busylight.



Hi-Fi audio

Users listening to music will hear a noticeable improvement with stereo audio.



Better comfort

Jabra Engage offers a choice of wearing styles to suit all work styles, including a new lightest-in-category convertible model weighing just 18 grams.

¹ For more details, please refer to our Density white paper. ² Stereo and mono versions

³ For more details, please refer to our Security white paper. ⁴ Contact Jabra Support for more information.

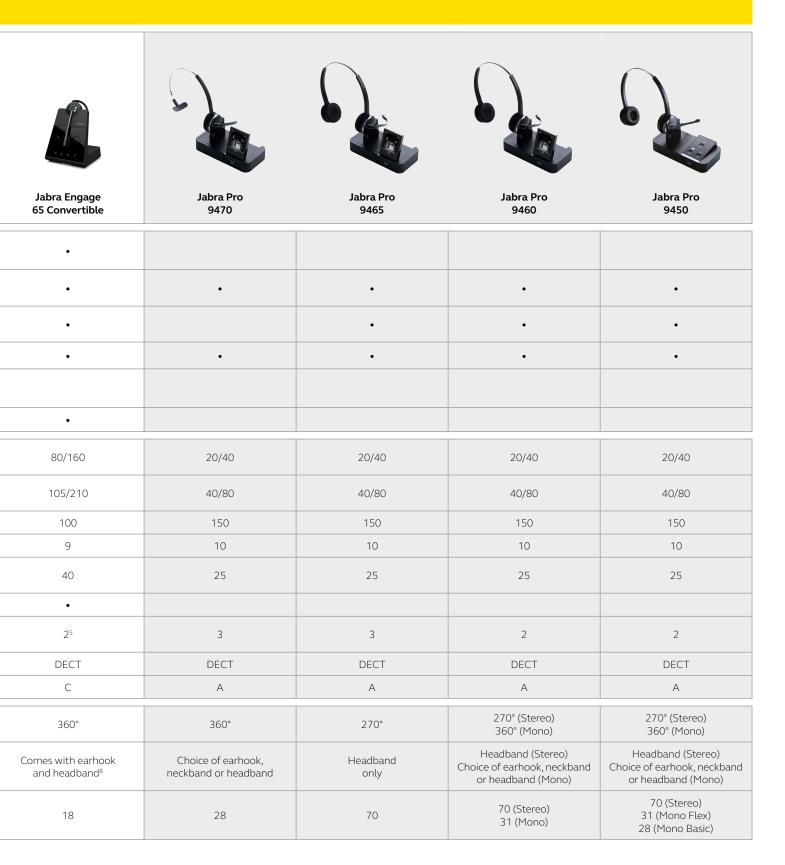
Leverage new technology to deliver results

Jabra Engage. The world's most powerful professional wireless headsets*

At-a-glance comparison chart							
Variant	Series/model	Jabra Engage 75 Mono/Stereo	Jabra Engage 75 Convertible	Jabra Engage 65 Mono/Stereo			
	Intelligent volume control	•		•			
	User sound protection (PeakStop, Noise@Work, Acoustic Shock)	•	•	•			
Conversation &	Directional noise-cancelling microphone	•	•	•			
concentration	Skype for Business certified	•	•	•			
	Skype for Business Open Office certified	•		•			
	Integrated busylight	•	•	•			
	Wireless capacity – wideband (number of users – up to) NA/EU ¹	80/160	80/160	80/160			
	Wireless capacity – narrowband (number of users – up to) NA/EU ²	105/210	105/210	105/210			
	Wireless range (meter – up to)	150	100	150			
	Talk time (hours – up to)³	13	9	13			
Wireless freedom	Fast charge from 0% (% battery charged after 30 mins)	40	40	40			
	Emergency charging	•	•	•			
	Connectivity (devices – up to)	54	54	2 ⁵			
	Wireless technology	DECT	DECT	DECT			
	Secure DECT (level)	С	С	С			
	Boom arm adjustable	270°	360°	270°			
Comfort	Wearing styles	Stereo and mono ⁶ versions	Choice of earhook, neckband or headband	Stereo and mono ⁷ versions			
	Headset weight (grams)	90 (Stereo) 64 (Mono)	18	83 (Stereo) 57 (Mono)			

¹ Relates to Jabra Engage 75/65 Stereo and Mono variants. February 19, 2018. See facts on Jabra.com/commercial-claims

 $^{^2\,}$ DECT capacity, number of theoretical users in wideband. Actual numbers may varySee our Density White Paper for more details



 $^{^{\}rm 4}\,$ Can connect to 2 USB devices (softphone and/or desk phone), $2 \,\, Blue to oth^{\it @}$ devices and 1 analog desk phone

⁵ Can connect to 1 USB device (softphone or desk phone) and 1 analog phone

Engage 75 Mono: comes with neckband accessory
Engage 65 Mono: neckband is available as an accessory
Engage 65 Convertible: neckband is available as an accessory

Product migration

Jabra recommended migration path from Pro 9400 Series to Engage Series

At-a-glance migration chart

Jabra Pro 9400 v	ariant name	To be replaced by	Jabra Engage vari	ant name
	Jabra Pro 9470 Mono			abra Engage 75 Mono
	Jabra Pro 9465 Duo		J.	abra Engage 75 Stereo
	Jabra Pro 9460 Duo		J.	abra Engage 75 Stereo
	Jabra Pro 9460 Mono			abra Engage 75 Mono
	Jabra Pro 9450 Duo		J.	abra Engage 65 Stereo
	Jabra Pro 9450 Mono			abra Engage 65 Mono
	Jabra Pro 9450 Flex Mono			abra Engage 65 Mono

The Jabra Engage Wireless Series also offers a new wearing style with Jabra Engage 75 and 65 convertible models which can be worn in 3 ways (earhook, neckband and headband).

Experience Jabra Engage

Please contact your local Jabra sales representative to discuss how you can begin to experience the Jabra Engage Series.

